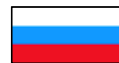


Multinational Project Showcase

United Nations of Solatube





Session Format

- Case Example (IKEA)
- Company by Company Discussion
 - Overview of installation
 - Why they purchased
 - Account development ideas
- Continue Discussions After the Session

United Nations of Solatube

IKEA



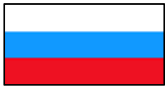
Italy



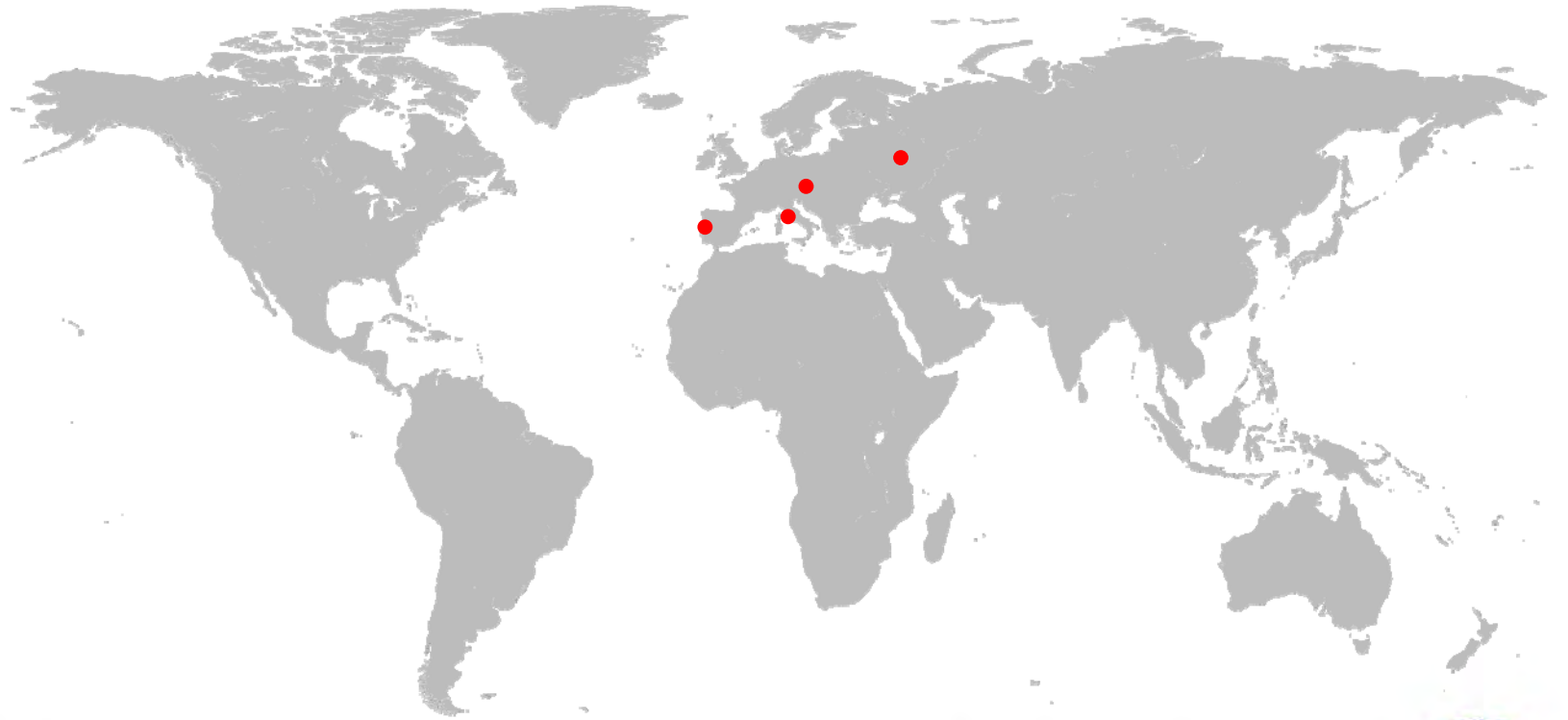
Portugal



Slovakia



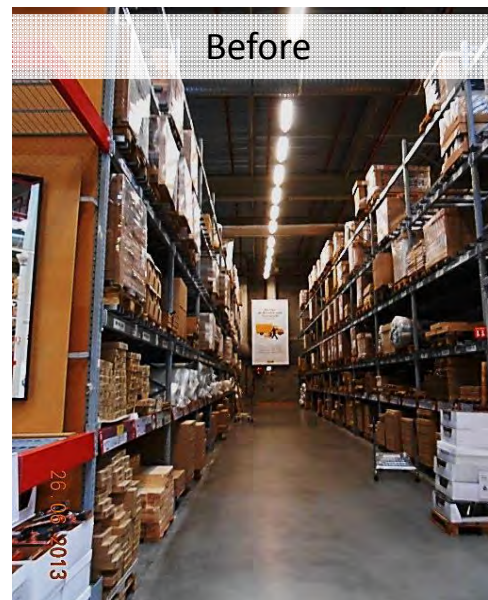
Russia



United Nations of Solatube



IKEA



Retail Warehouse & Offices

435 x 330-DS

Environmental Stewardship



Discussion

United Nations of Solatube



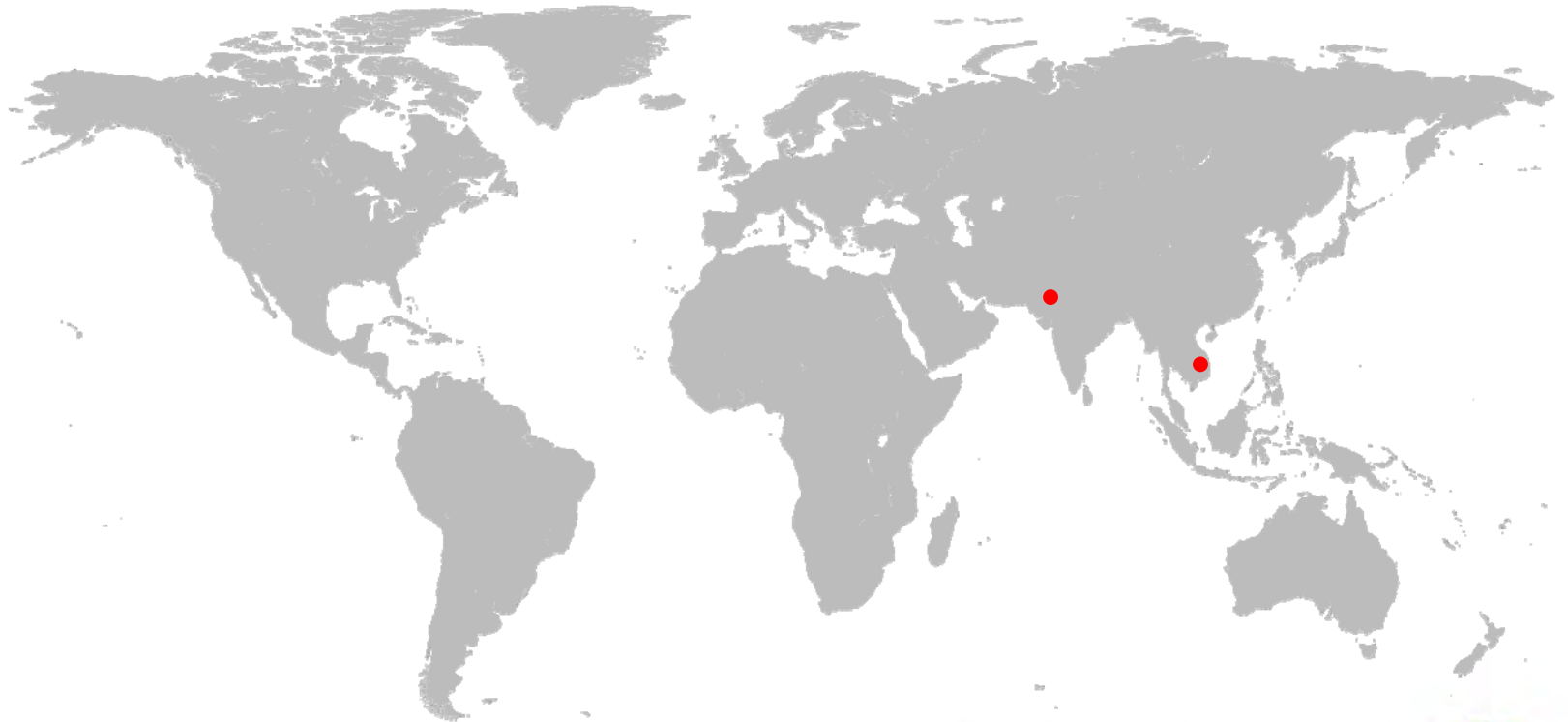
Metro



Pakistan



Vietnam



United Nations of Solatube



Metro-Habib Cash and Carry

Islamabad, Pakistan



Retail Grocery Store

237# 330 DS and 49# M74 DS

Electric lighting controlled using SolaController

Save energy and improve customer experience

Metro-Habib Cash and Carry

Lahore (DHA), Pakistan



Retail Grocery Store

208# 330 DS and 46# M74 DS

Electric lighting controlled using SolaController

Save energy and improve customer experience

Metro-Habib Cash and Carry

Lahore (Model Town), Pakistan



Retail Grocery Store

112# M74 DS

Electric lighting controlled using SolaController

Save energy and improve customer experience

Metro Cash and Carry

Vietnam



Wholesale – Distribution

700# 330DS, 92#M74 on sales floor

11# 290DS, 2#750DS in office area

Automated LED lighting integration

Energy savings & sustainable policy

Discussion

United Nations of Solatube



Coca-Cola Company



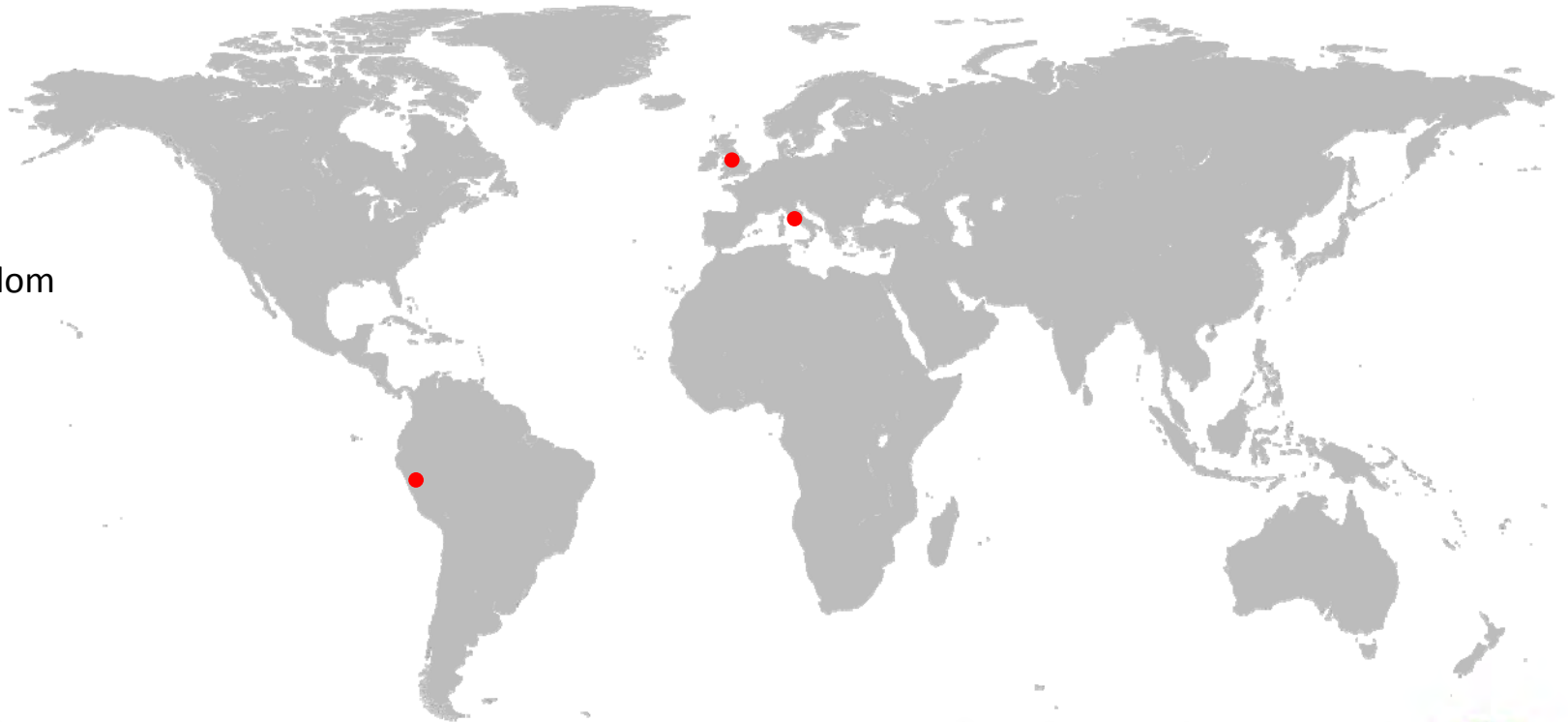
Italy



Peru



United Kingdom



United Nations of Solatube



Coca-Cola Company

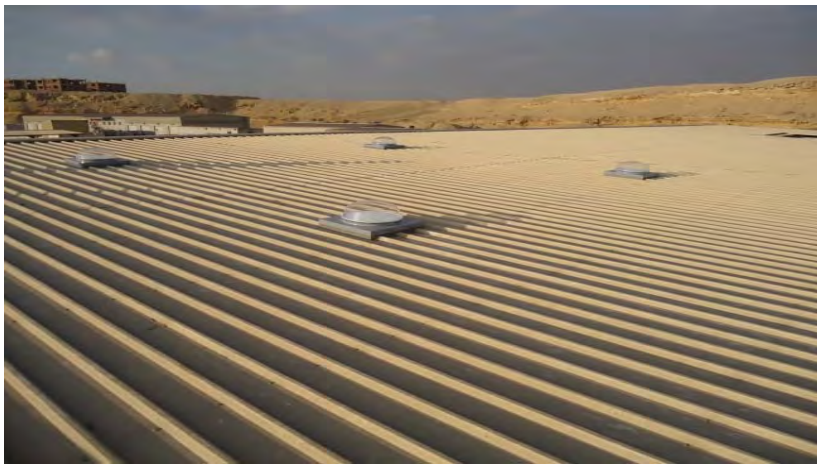
Peru



Warehouse Distribution Center

2309 x 330 DS O

100% Ambient daylighting during daylight hours



Coca-Cola®

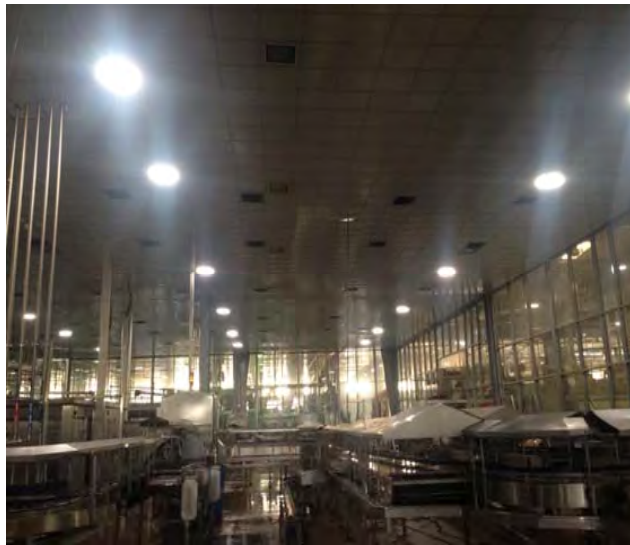
- Cairo, 6 October, Assuit, Alexandria, Tanta cities, Egypt
- Bottling lines and Syrup rooms
- Food & beverage
- Total plant: 300# 330DS
- Saving and sustainability plans



United Nations of Solatube



Coca-Cola



United Nations of Solatube



Discussion

United Nations of Solatube



Nestle



Mexico



Pakistan



Philippines



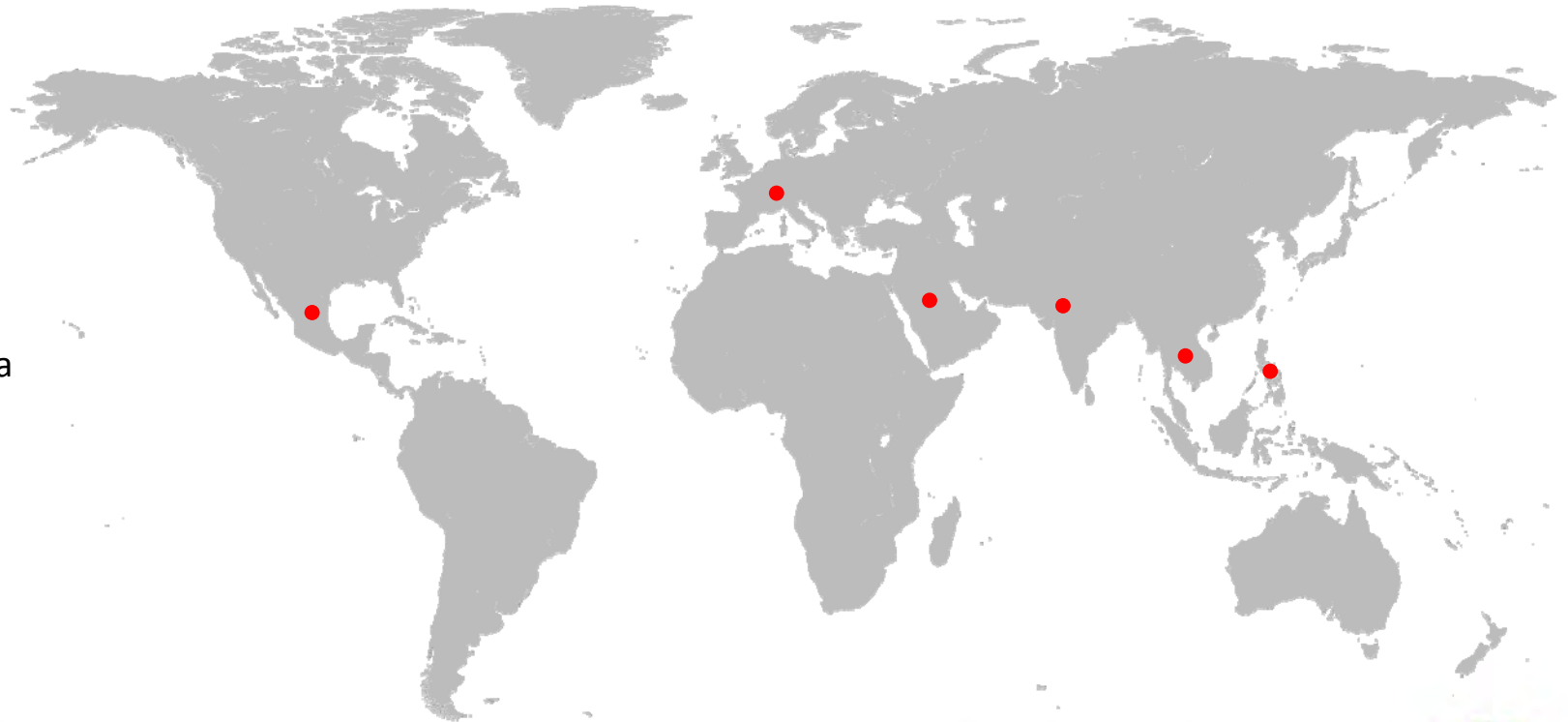
Saudi Arabia



Switzerland



Thailand



United Nations of Solatube



Nestle

Pulilan, Cabuyao, CDO & Lipa



Nestle Leading nutrition, health and wellness company

Over #1,000 330DS on warehouse & factory

Improve resource efficiency in their operations and energy savings

Nestle

Samutprakarn, Thailand



Bangpoo Industrial Estate

Cereals/ Grains /Unprocessed Plant Products

330DS – 6 Sets at Boiler Control Room

Building Energy Design

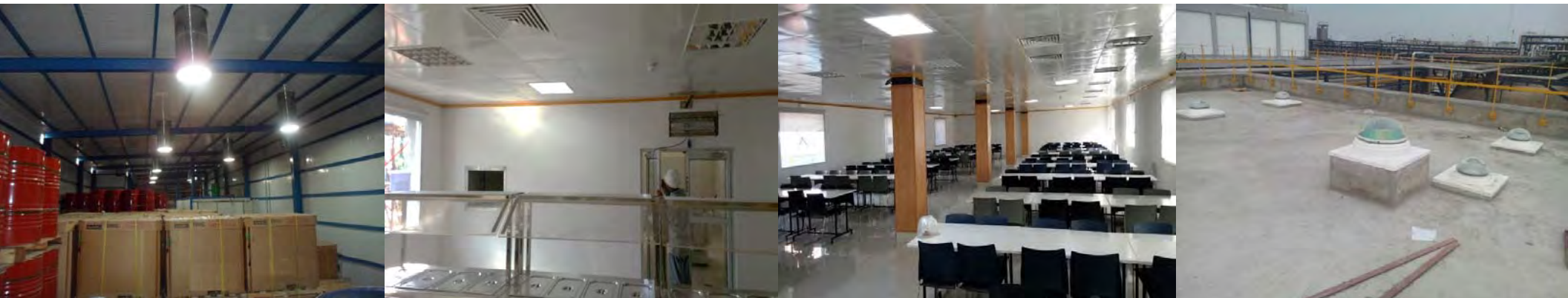
Save energy & sustainable policy

United Nations of Solatube



Nestle

Karachi, Shiekhupura & Kabirwala, Pakistan



Cafeteria and Manufacturing Area

34# 330 DS and 28# 290 DS

Thirteen feet Tube length

Save energy and Sustainability

United Nations of Solatube



Nestle Water

Saudi Arabia



United Nations of Solatube





Discussion

United Nations of Solatube



Mars



Germany



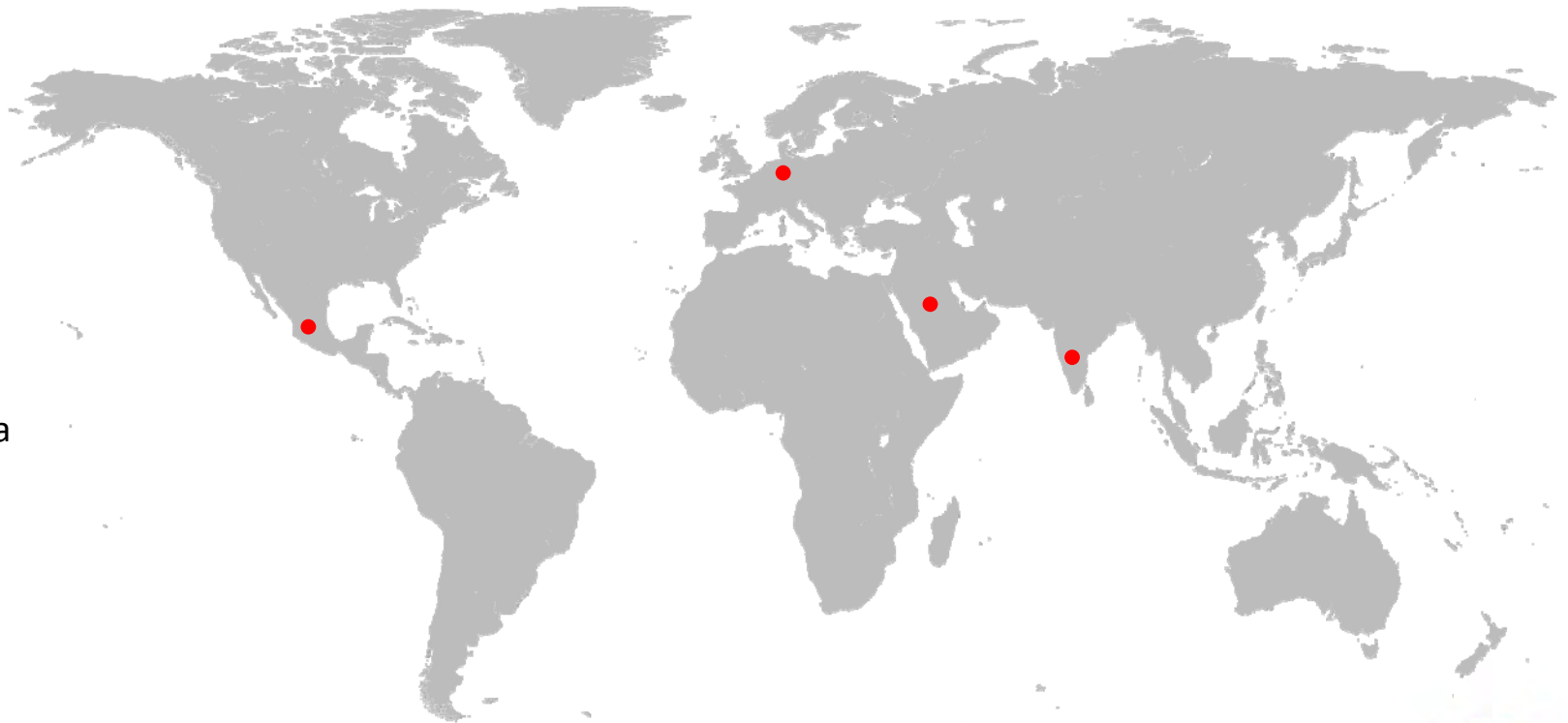
India



Mexico



Saudi Arabia



United Nations of Solatube



Mars Chocolates & Candies

Pune, India



Manufacturing Plant

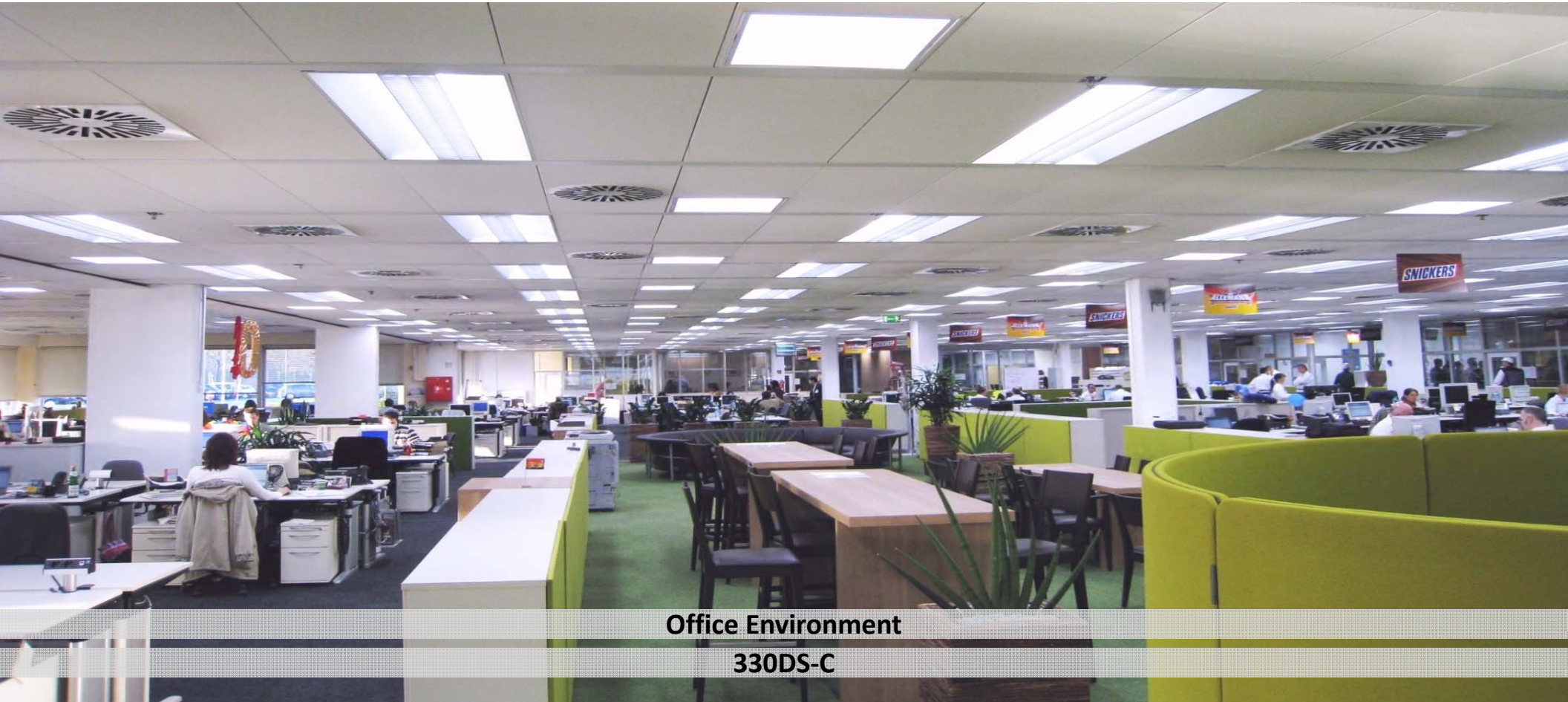
250 x 330DS, 40 x M74, 75 x 750DS

Operates on 100% daylight during daytime

LEED Certification

Mars

Germany



Office Environment
330DS-C

Discussion

United Nations of Solatube



Pepsico



Argentina



Chile



Greece



Mexico



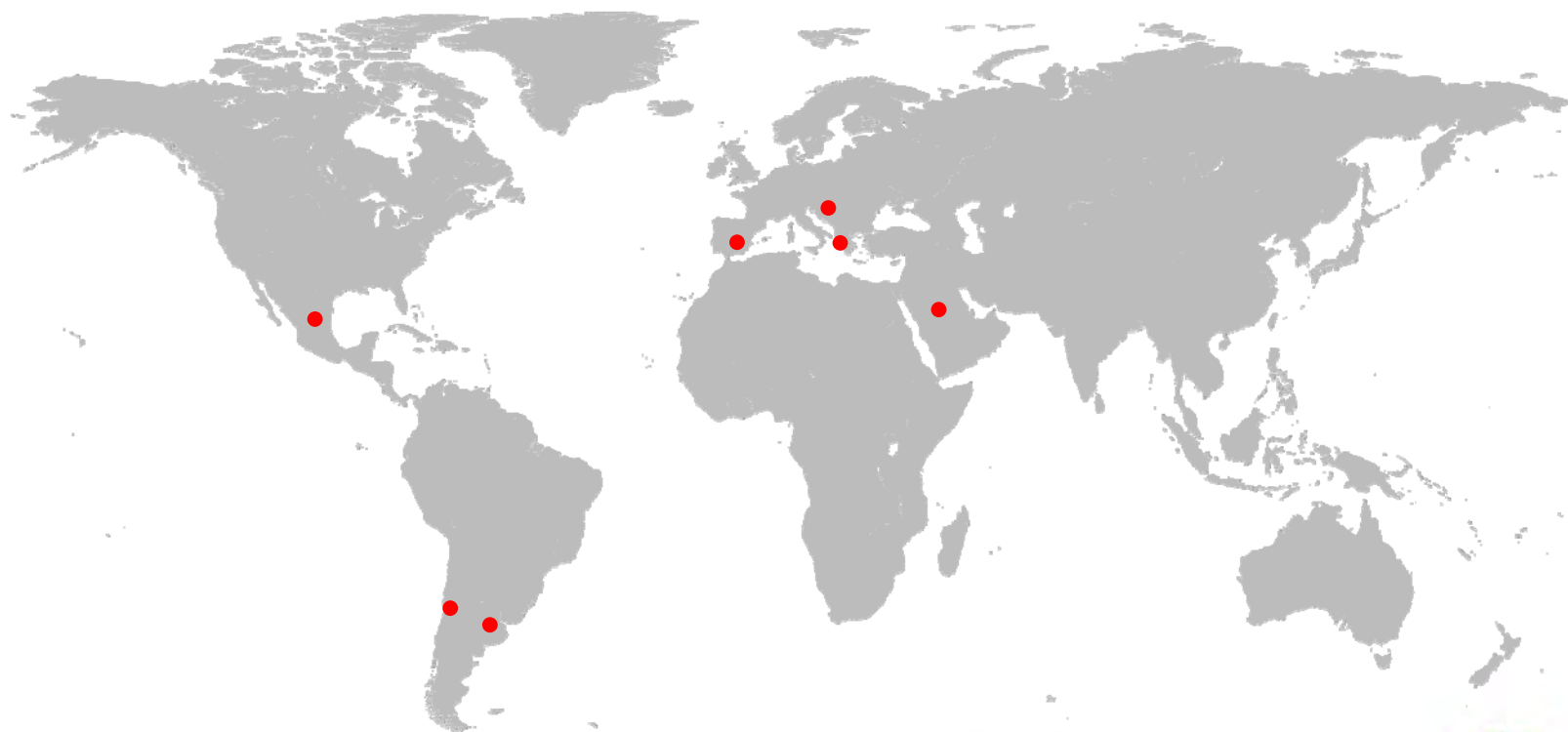
Saudi Arabia



Serbia



Spain



United Nations of Solatube





PEPSICO

- 6 October city, Egypt
- Food and Beverage segment
- 140# 330DS in production lines
- Saving and sustainability plans



United Nations of Solatube



Pepsi / Sipco

Jeddah, Saudi Arabia



Distribution Center

191 x M74 DS-O

Special design features

6.85 year ROI prior to shift In economy

Pepsi

Seville, Spain



United Nations of Solatube





Discussion

United Nations of Solatube



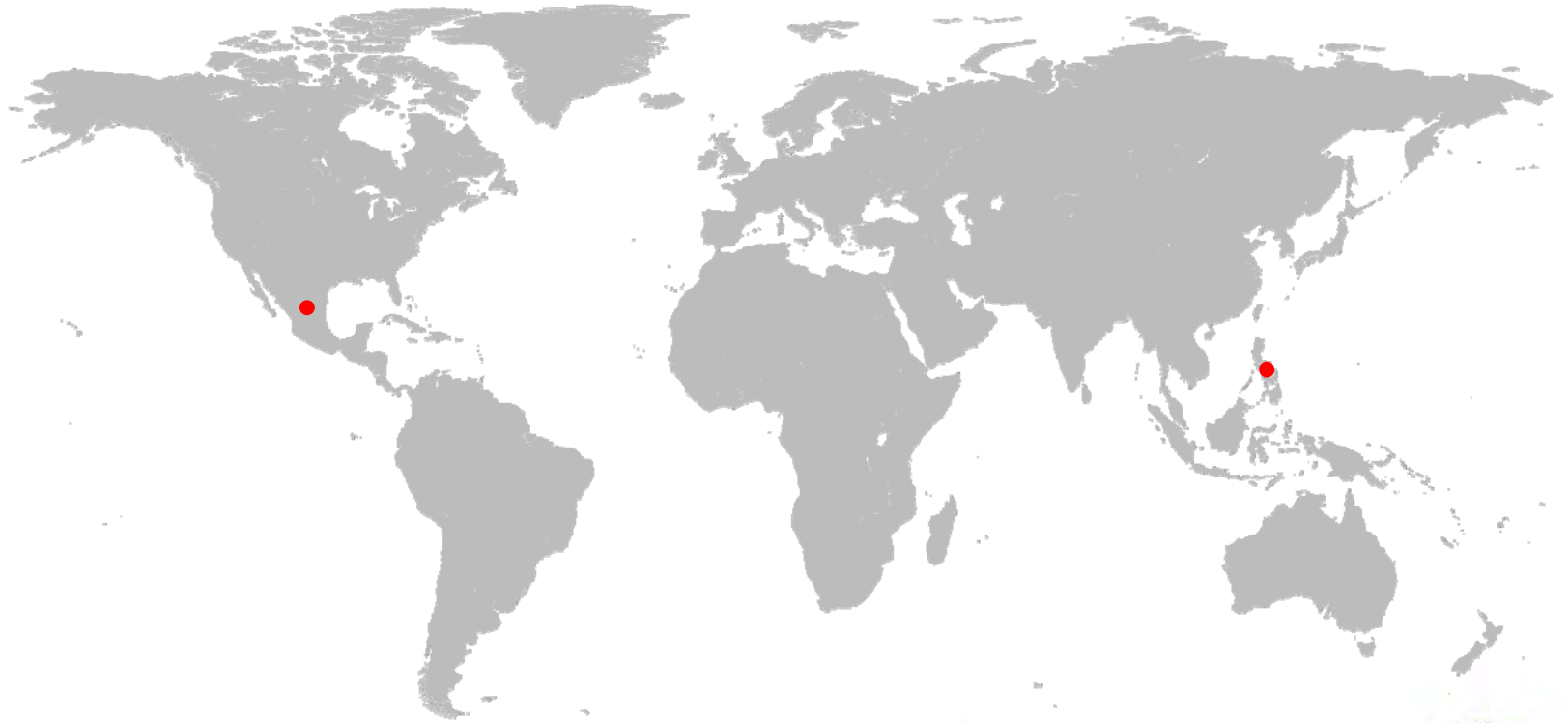
Toyota



Mexico



Philippines



United Nations of Solatube



Toyota

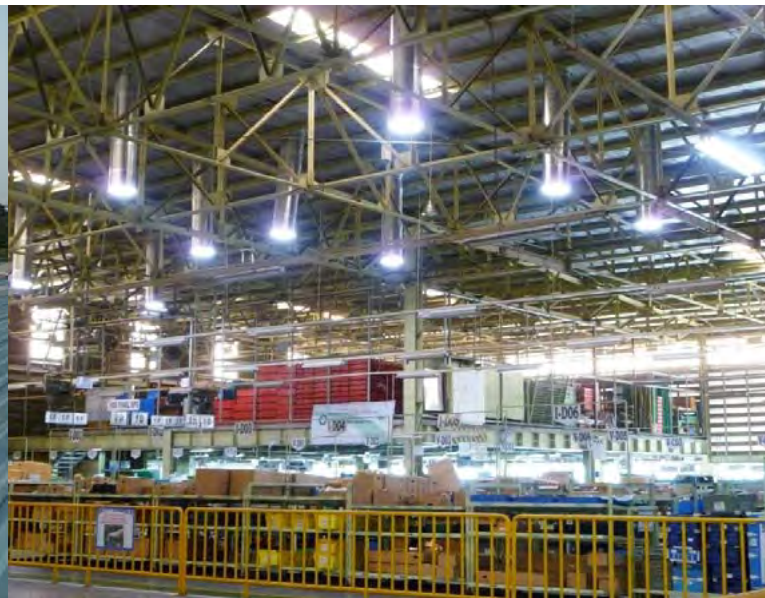
Mexico



Service & Repair
330 DS-O in closed Ceiling
Work Accuracy

Toyota

Sta. Rosa, Laguna, Philippines



Top Auto Manufacturer

Over #300 330 units for production & warehouse areas

Sustainability & Greenhouse Gas reduction



Discussion

United Nations of Solatube



Frito Lay



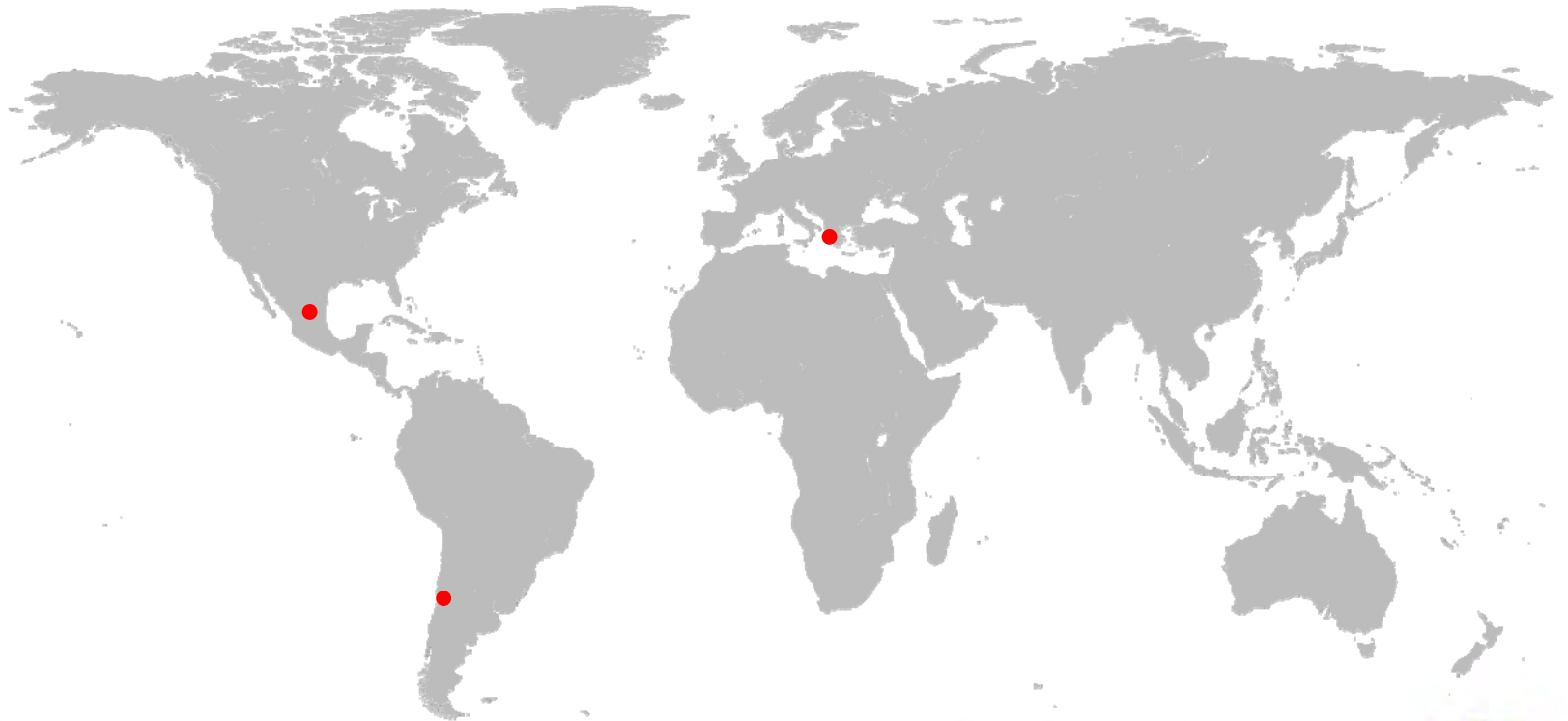
Chile



Greece



Mexico

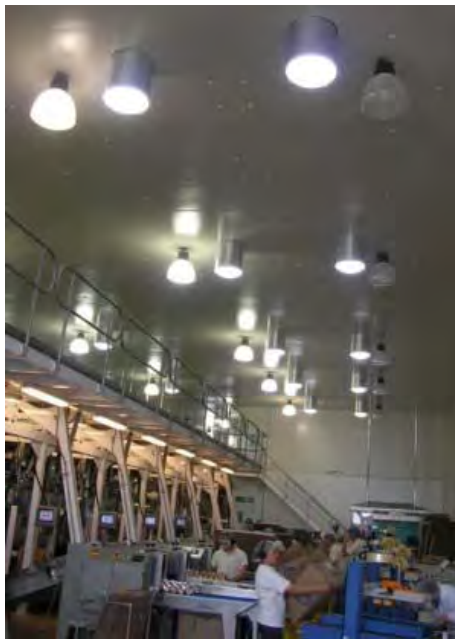


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Frito Lay

Santiago, Chile



Food production & Processing

180 x 330 DS-O

DS-O in Closed Ceiling

Energy & Environment

Tesco



Hungary



Turkey



United Kingdom

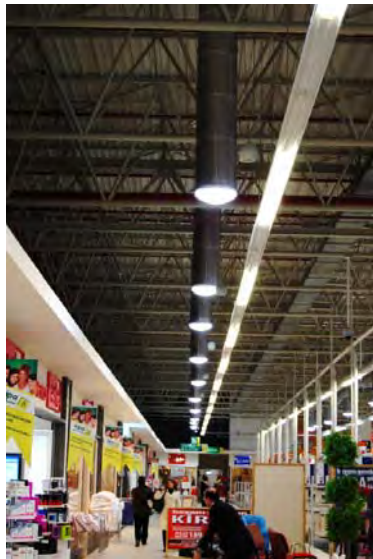


United Nations of Solatube



Tesco

Kipa Subsidiary



Turkey 15+ Locations

Hypermarket & Warehouse

1,323 units of 330 in their projects. Average of 24 in warehouse and 103 in hypermarket

Membrane roofing & Insulated Curbs

Energy savings and safety

Tesco

Hungary



330DS-O
Storage Warehouse

General Motors (GM)



Egypt



Mexico

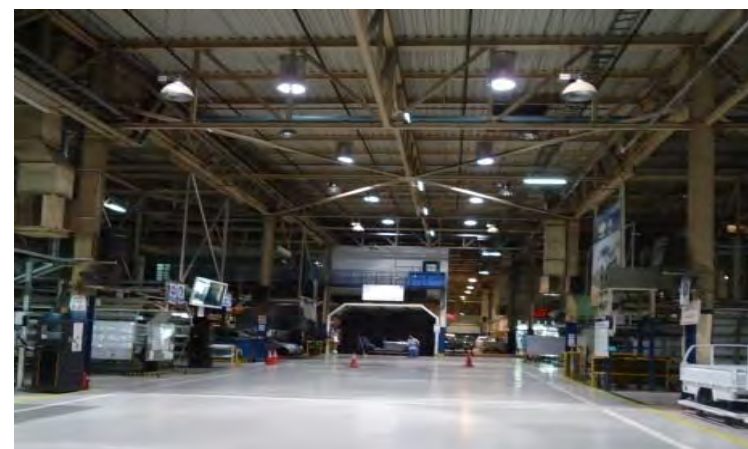


United Nations of Solatube





- **Cairo city, Egypt**
- **Automobile segment**
- **100# M74DS in production lines**
- **Saving and sustainability plans**



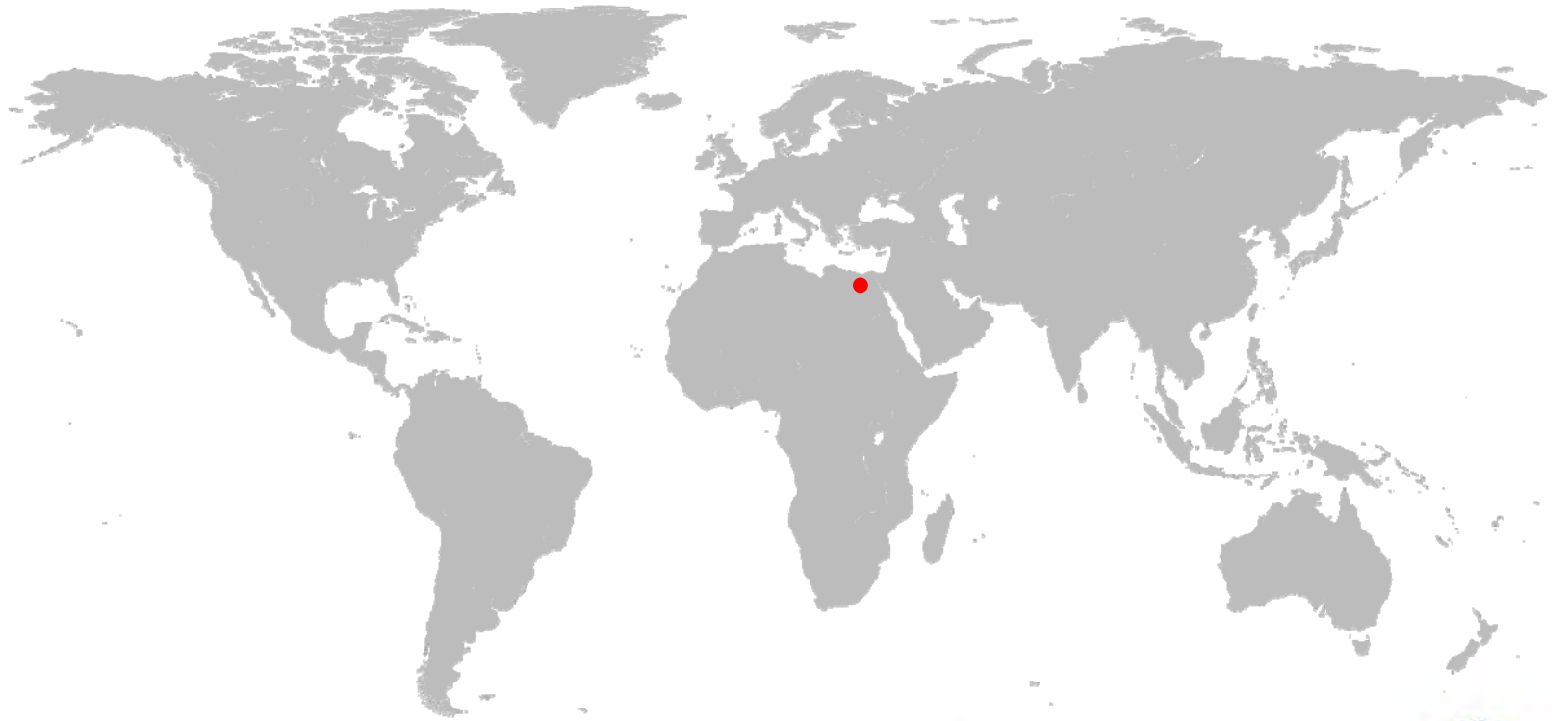
United Nations of Solatube



Jeep



Egypt



United Nations of Solatube



Jeep

- Cairo city, Egypt
- Automobile segment
- 10# 330DS in raw material room
- Saving and sustainability plans



United Nations of Solatube



GlaxoSmithKline



Philippines



Saudi Arabia



United Nations of Solatube



GlaxoSmithKline

Cainta, Rizal, Philippines



Pharmaceutical Company

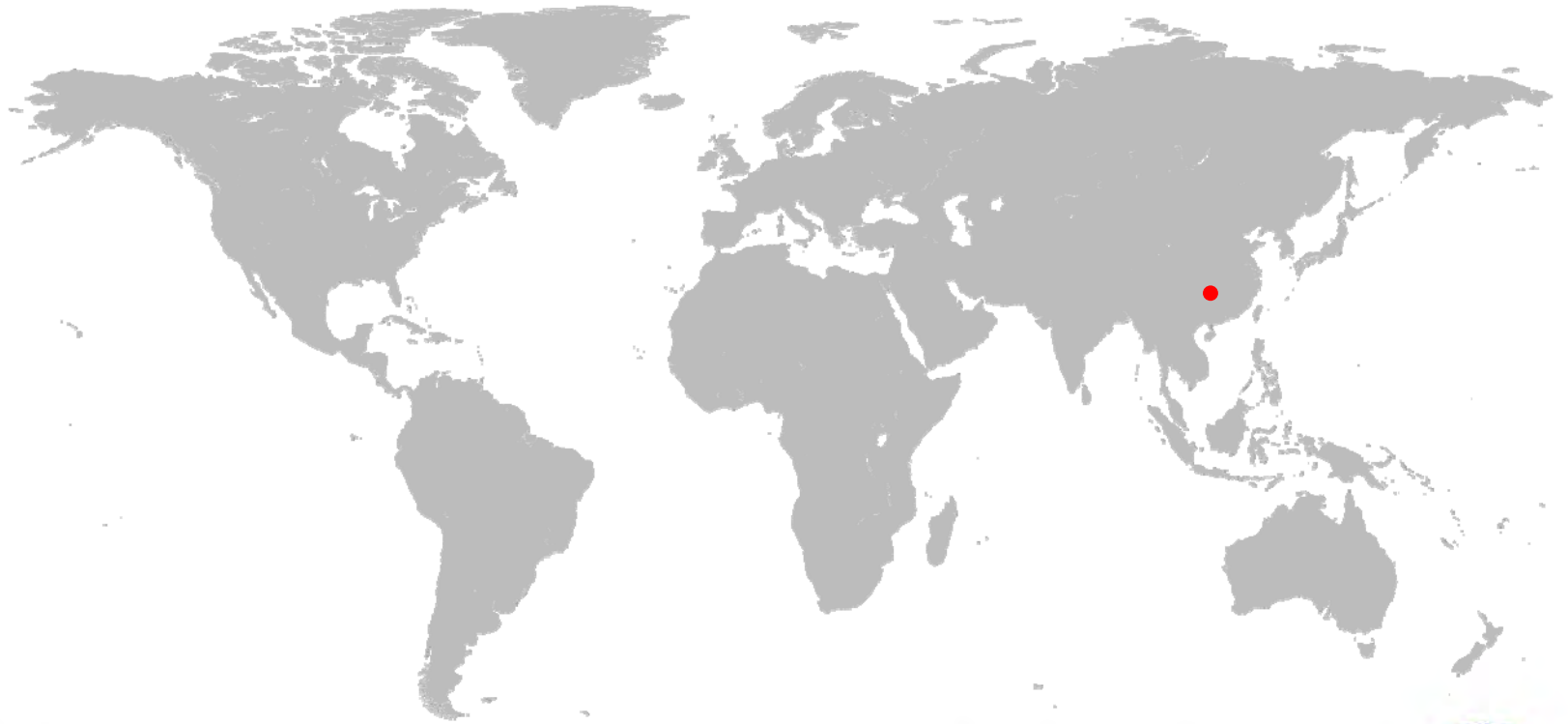
#100 330DS for Warehouse

Energy saving & cost saving

Intel



China



United Nations of Solatube



Intel

Chengdu, China



Warehouse

12# M74DS on Warehouse

First project with M74DS in China

Colgate Palmolive



Thailand



United Nations of Solatube



Colgate – Palmolive Company

Bangpakong, Amata & Nakorn, Chonburi, Thailand

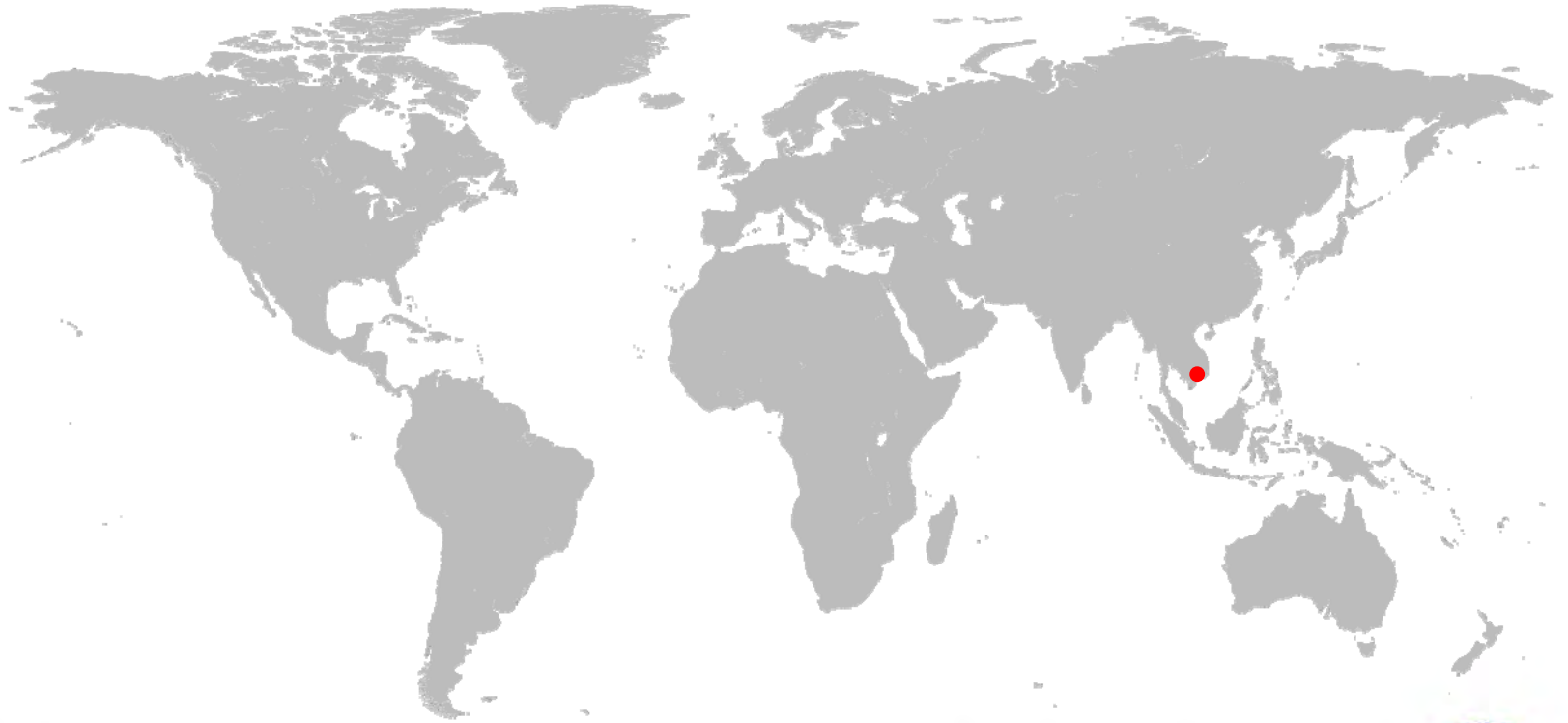


Consumer Products Factory
330DS – 72 Sets at Warehouse
Save energy & sustainable policy

ABB



Vietnam



United Nations of Solatube



ABB

Ha Noi, Vietnam



Utility-scale transformers

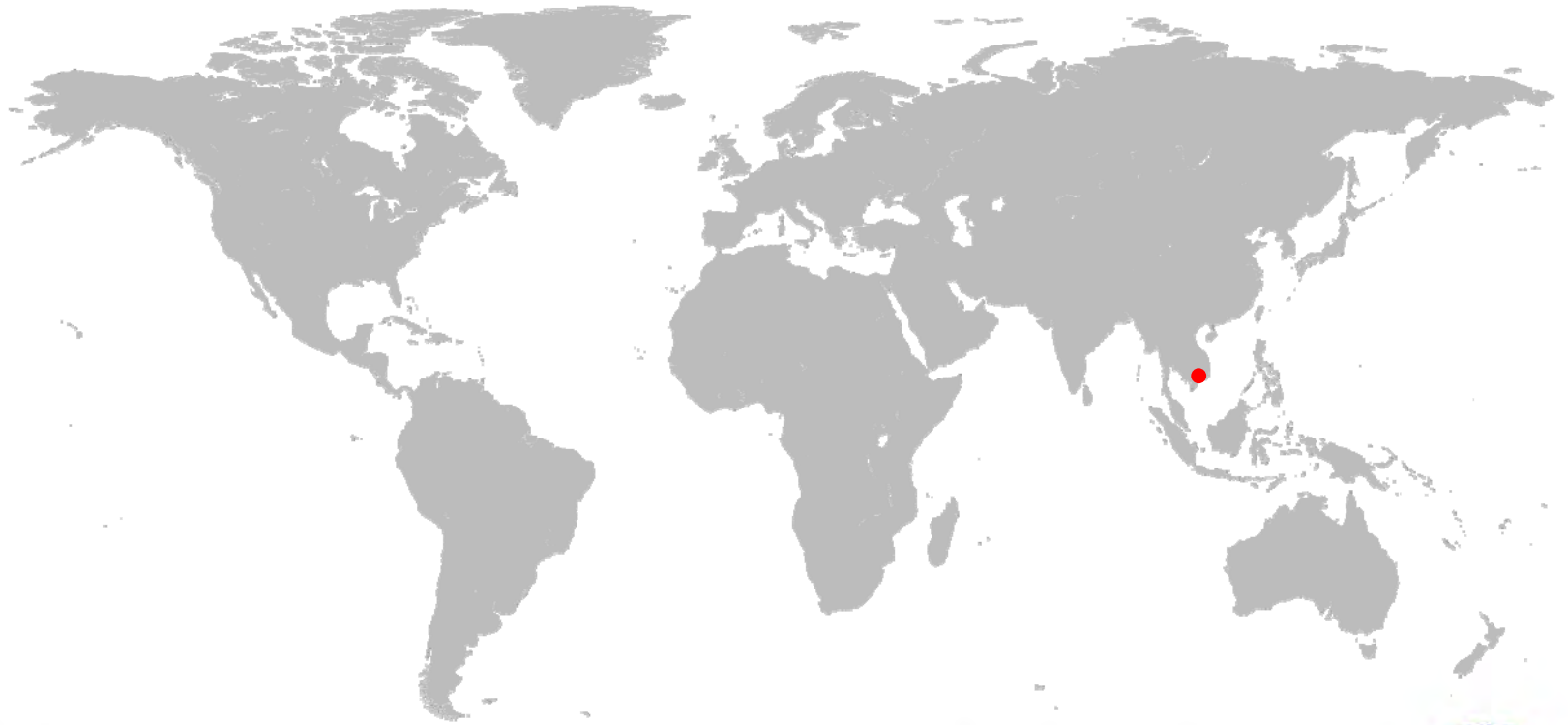
40# 330DS, 6#750DS in factory

Energy savings & worker productivity

NOK



Vietnam



United Nations of Solatube



NOK

Amata Dong Nai, Vietnam

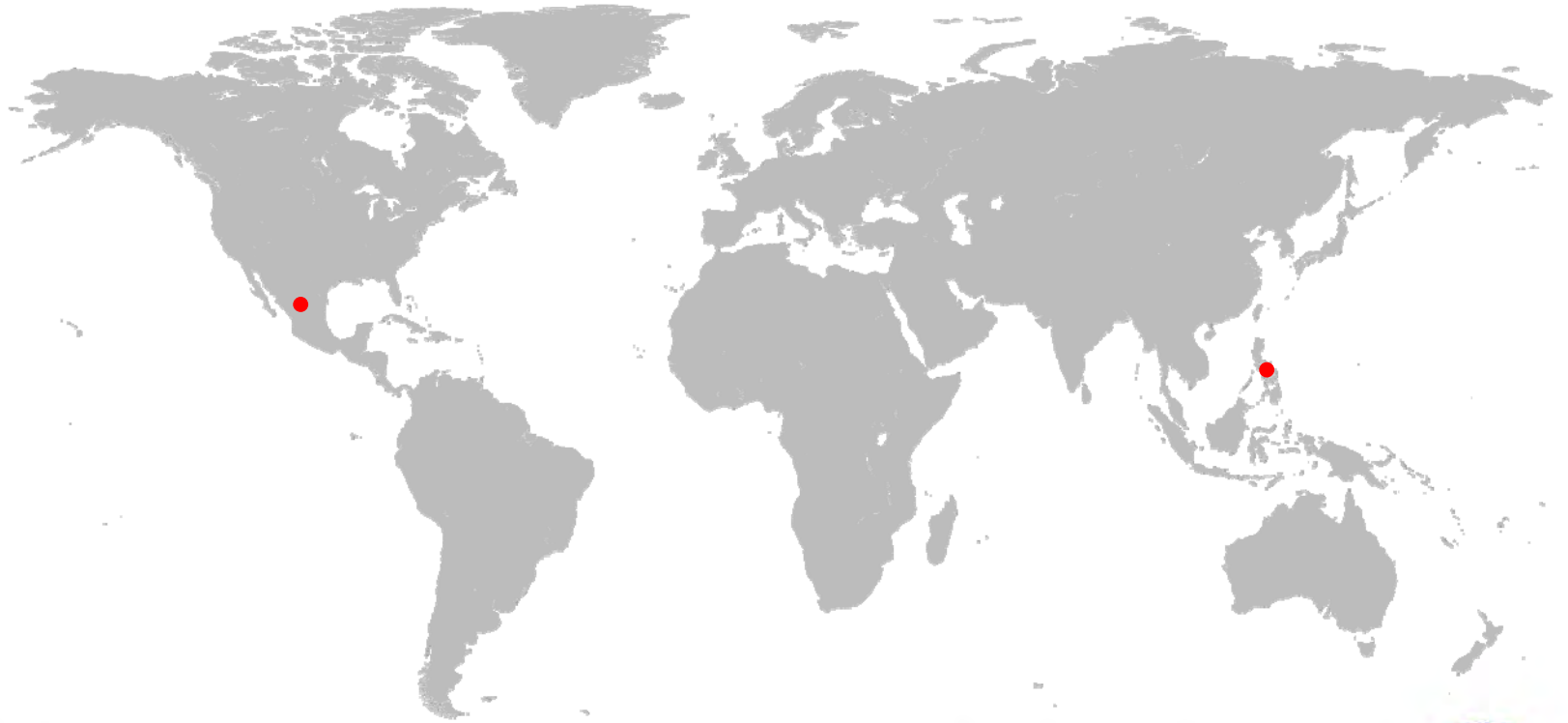


Oil Seals & Rings

21# 330DS, 51# M74 in factory

Energy savings and human productivity

Proctor & Gamble



Philippines



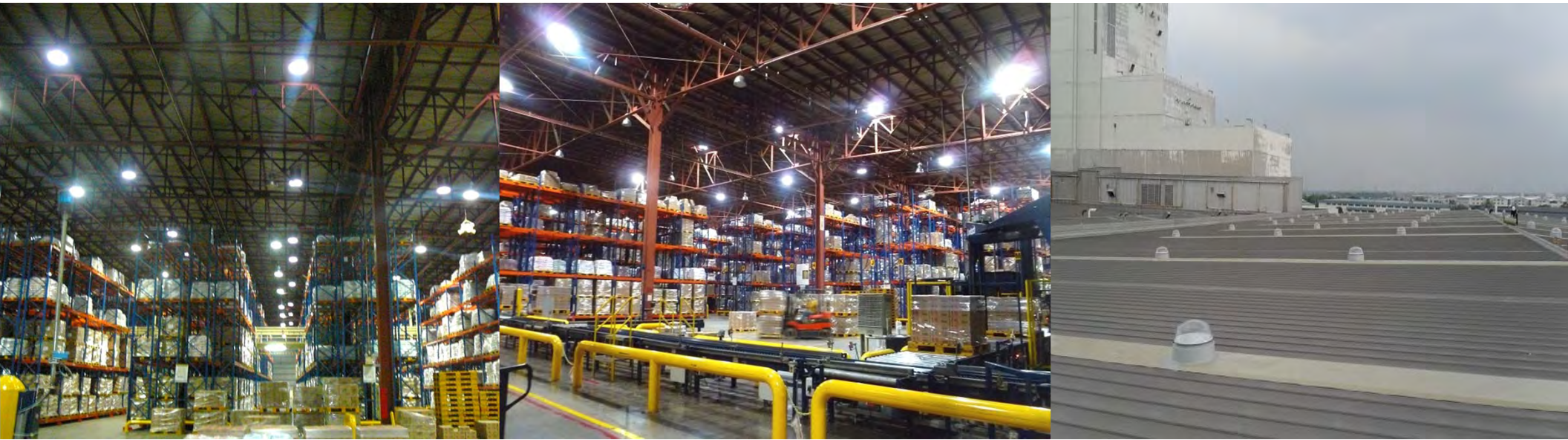
Mexico

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Procter & Gamble

Cabuyao, Laguna, Philippines

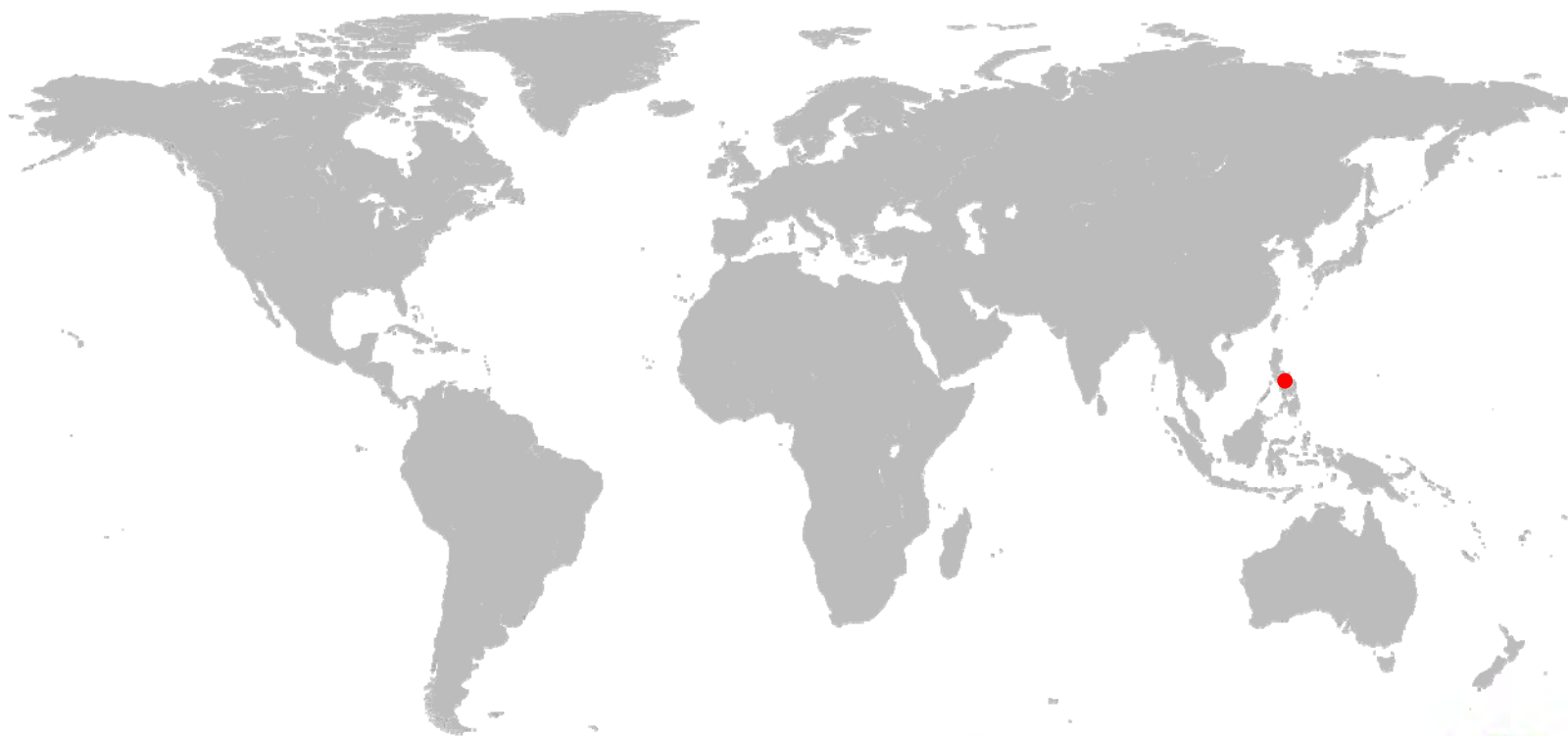


Consumer goods company

600# 330DS for Production & warehouse

For natural lighting solution and Carbon free environment

Phillip Morris



Philippines

United Nations of Solatube



Philip Morris

Parang, Marikina, Philippines



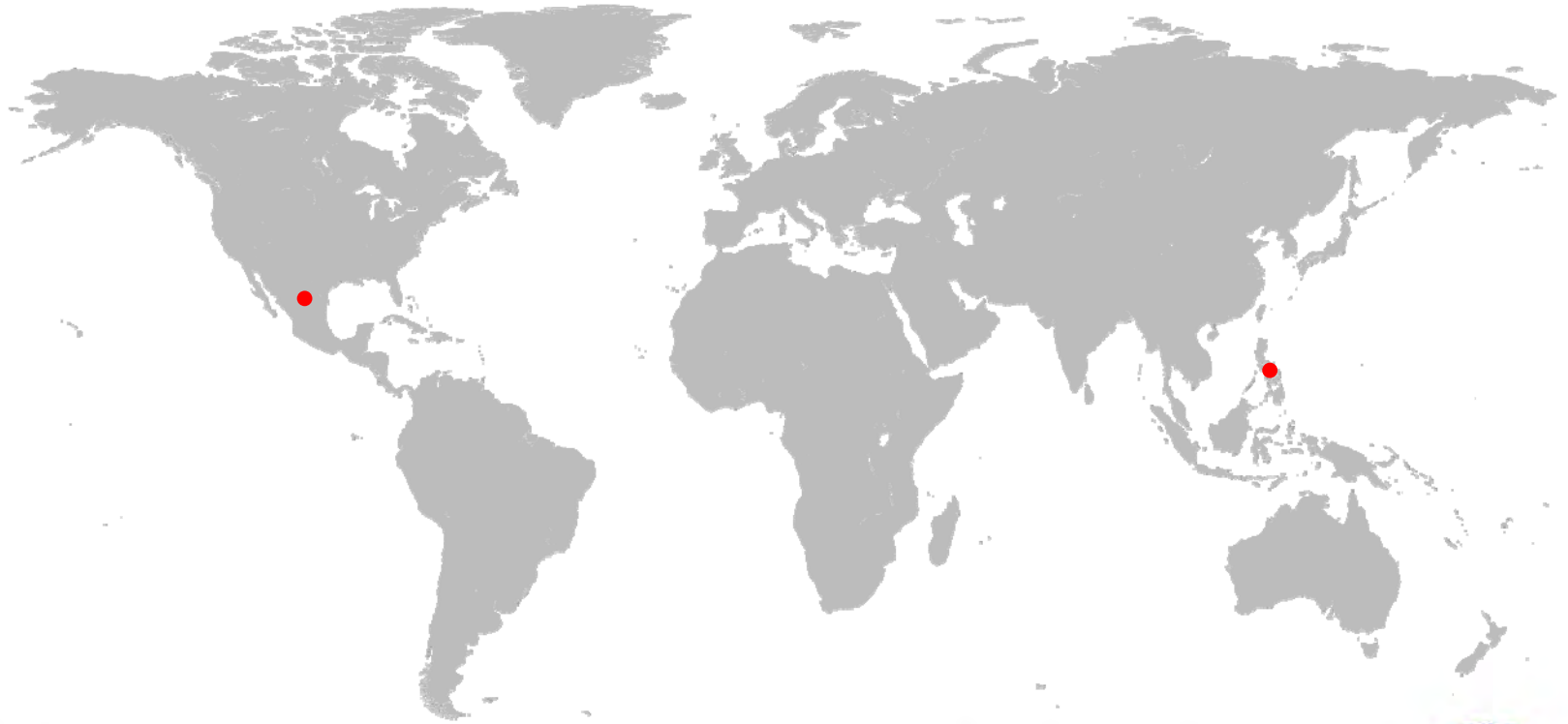
The market leader in the local cigarette industry

900# 330DS in Warehouse & Production

Special design features

Energy Saving & Sustainability

Johnson & Johnson



Philippines



Mexico

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Johnson & Johnson

Paranaque City, Philippines



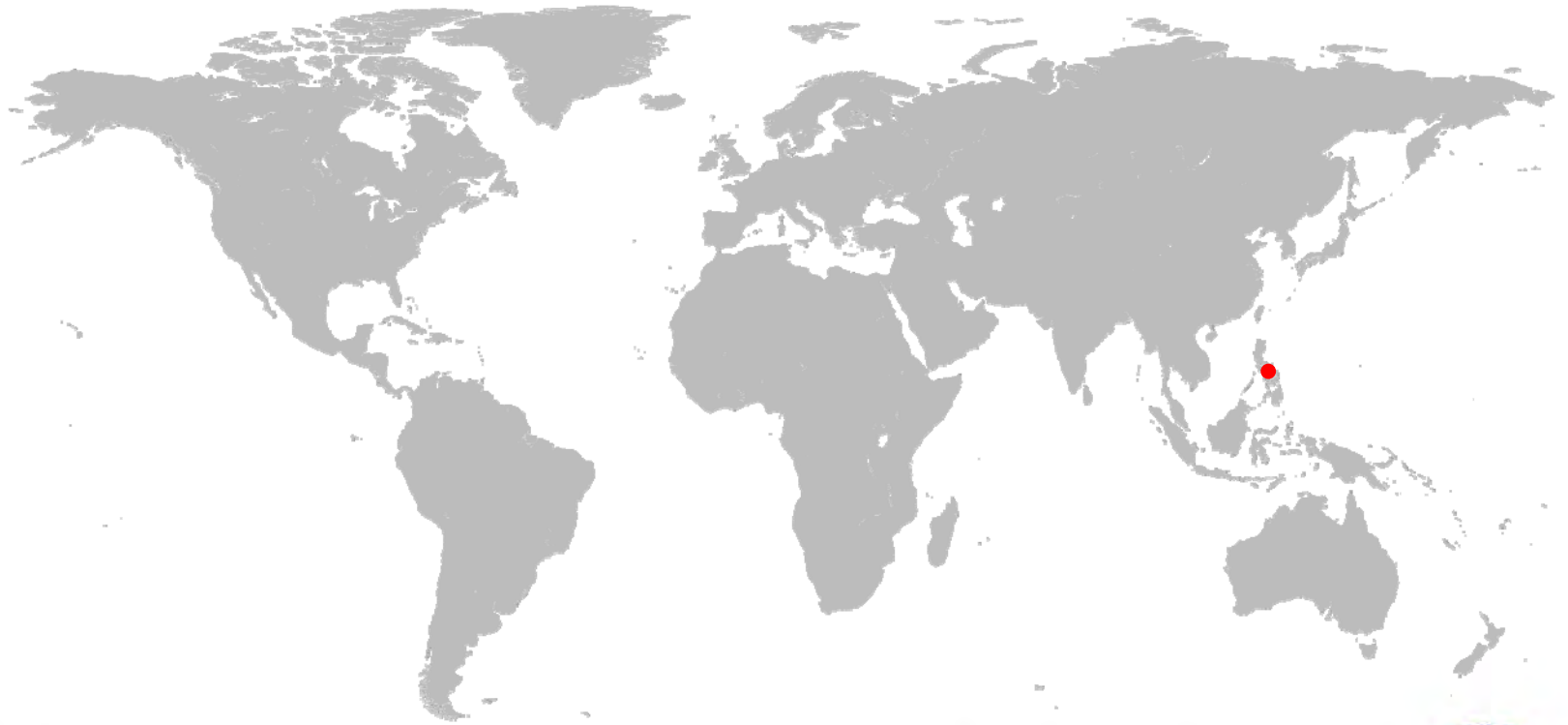
Manufacturer of medications and first aid supplies

200# 330DS in Warehouse & 290DS in Offices

Special design features

Energy Savings & Sustainability

Kraft Foods



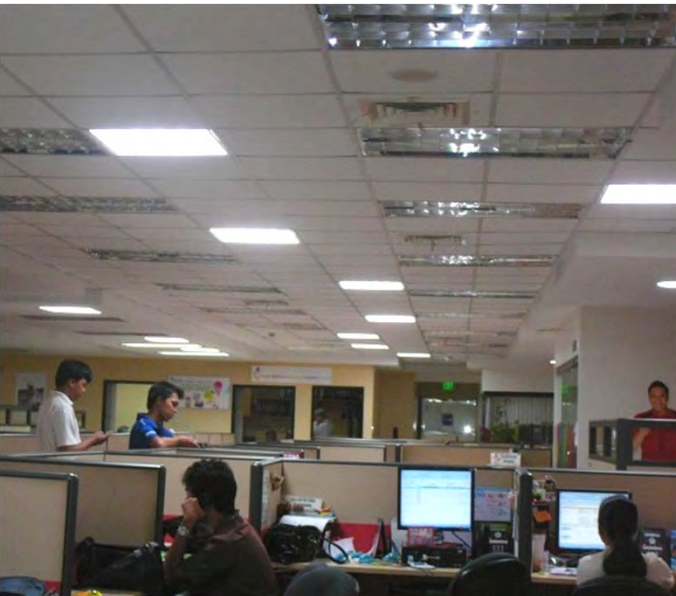
Philippines

United Nations of Solatube



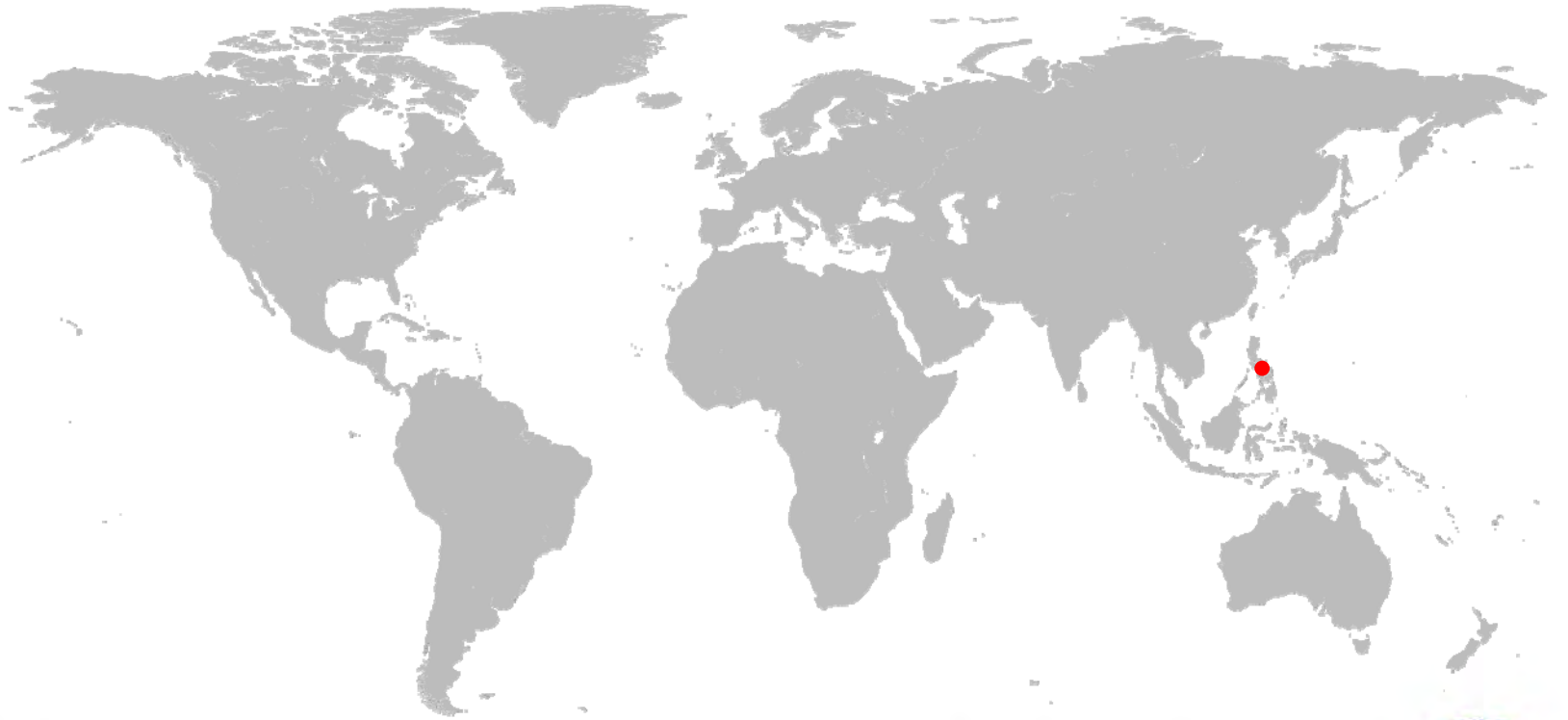
Kraft Foods

Paranaque City, Philippines



Food Manufacturer
300# 330DS for Warehouse & Office
Energy Savings & Sustainability

Avon



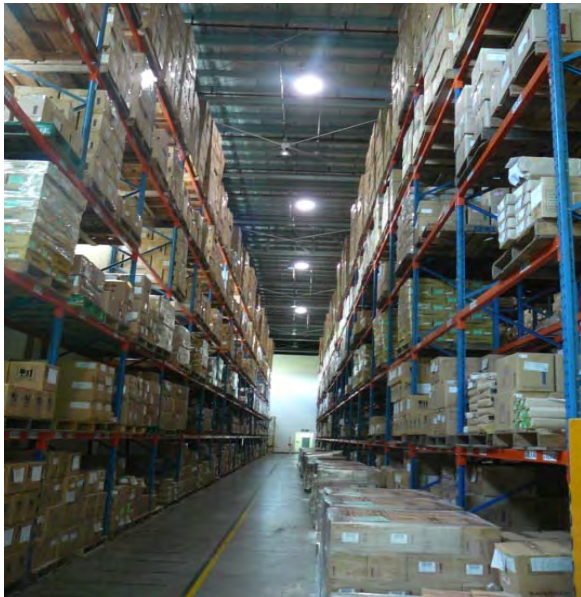
Philippines

United Nations of Solatube



Avon

Batino, Laguna, Philippines



A leading global beauty company
#200 330DS for Warehouse
Energy saving & cost saving

DHL



Kenya

United Nations of Solatube



DHL

Nairobi, Kenya



Warehouse at Jomo Kenyatta International Airport

330DS - 38 Units

Energy Savings and Natural Lighting

Nation Media Group



Kenya



United Nations of Solatube



NATION MEDIA GROUP

Nairobi, Kenya



Printing Division

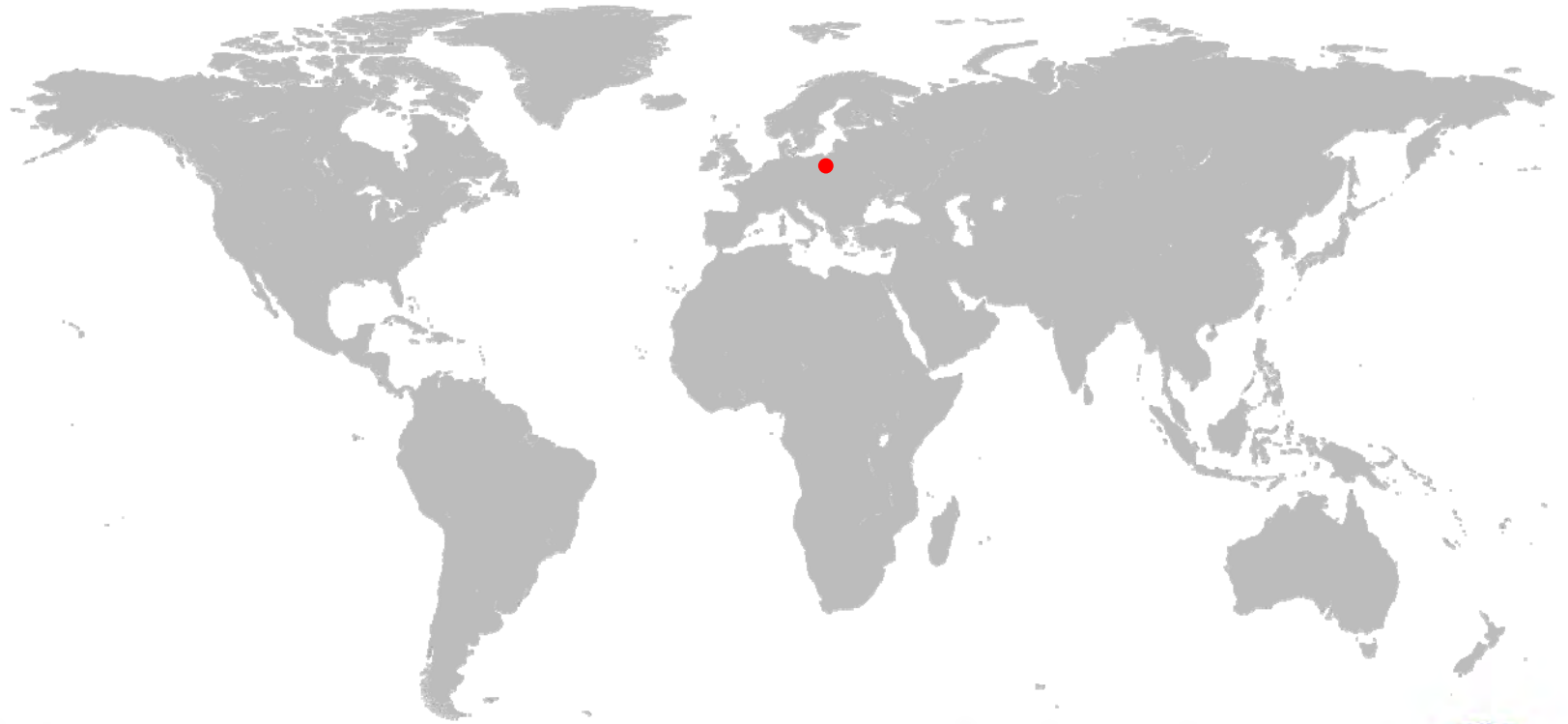
M74 – 12 Units & 330DS – 12 Units

Improve environment & Energy Savings

ArcelorMittal



Poland

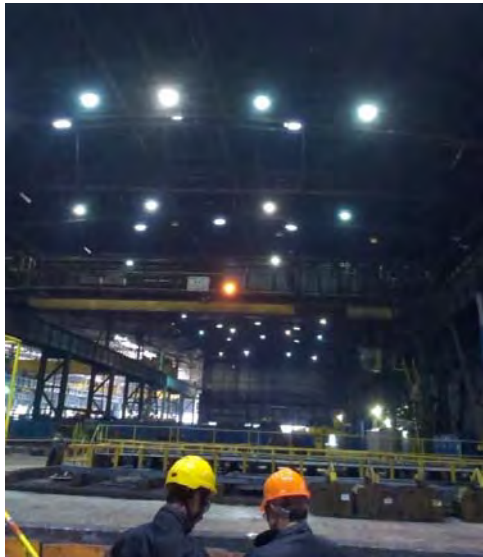


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ArcelorMittal

Dabrowa Gornicza, Poland



Heavy Steel Manufacturing

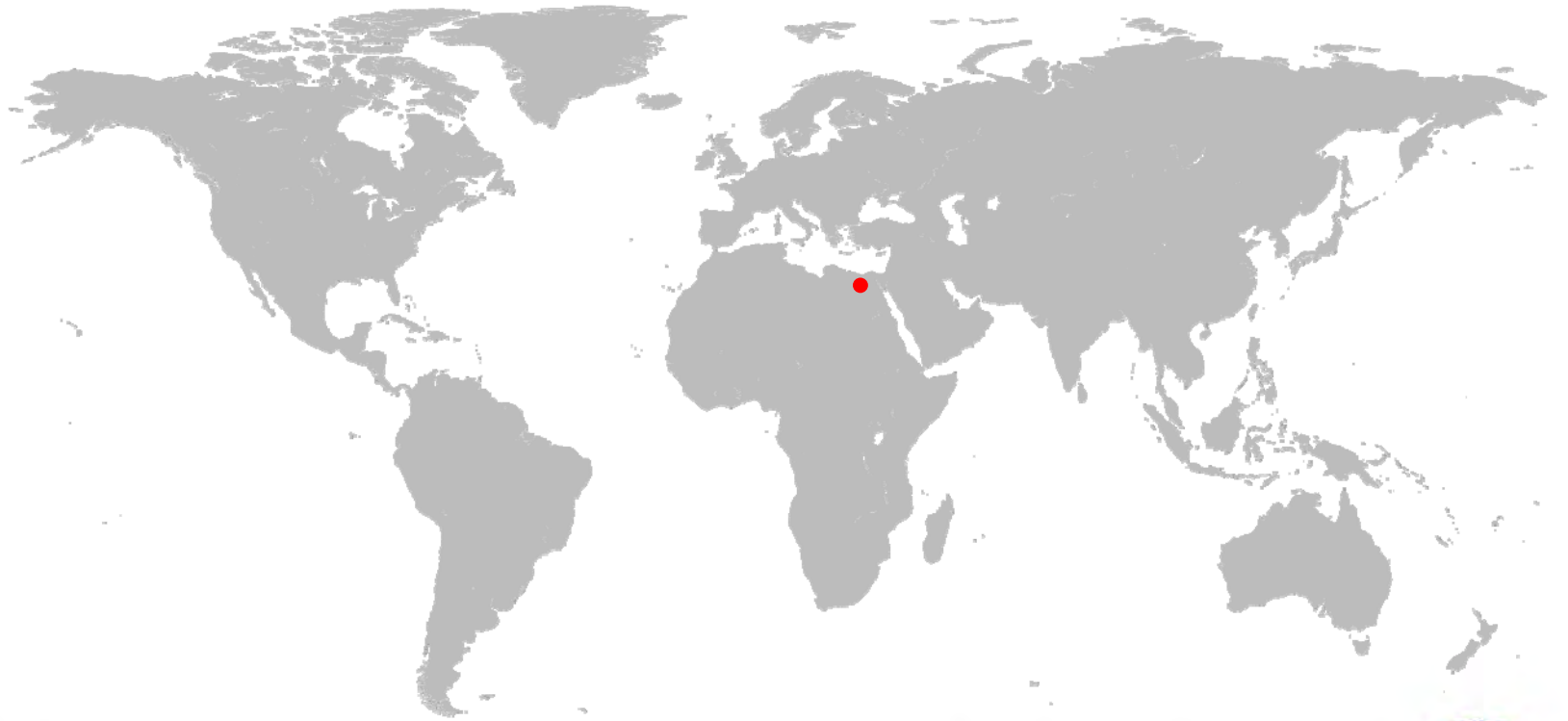
34 X M74 A Prototype

Energy & CO² Reduction Environmental Stewardship

Halliburton



Egypt



United Nations of Solatube



HALLIBURTON

- Cairo city, Egypt
- Oil & Gas segment
- 10# 330DS in between racking
- Saving and sustainability plans



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Unilever



Egypt



Mexico



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- Alexandria city, Egypt
- Lipton warehouse



- Health care segment
- 105# 330DS in between racking
- Saving and sustainability plans



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